PARTNER BRIEF

Secure your AWS environment with Expel MDR

Protecting your cloud investment is just the beginning

As more organizations move to the cloud and invest in AWS, the need for a robust cloud security plan remains a top priority. Analyzing logs, checking numerous alerts, and getting up to speed on the latest cloud knowledge can be a challenge for your security team. Perhaps you don't know where to start to secure your cloud environments or if you have the right people to do the job. Visibility and coverage gaps caused by cloud modernization and business expansion are an increasing problem, but more pressing security problems often take priority for your team.

That's where Expel Managed Detection and Response (MDR) for AWS can help. Experience unparalleled 24/7 monitoring, swift response times, and seamless integration with your existing tech, including integrations with AWS GuardDuty and AWS CloudTrail. Expel MDR provides industry-leading detection and response tailored to your organization's tech stack and unique needs in the cloud, providing immediate support for your visibility and expertise gaps.

Expel MDR: Partnering with AWS

Expel, a recognized leader in the Forrester Wave™: Managed Detection And Response, Q2 2023, collaborates seamlessly with your AWS environment. We understand AWS based on years of experience and cloud expertise, enabling us to quickly detect threats in your AWS environment. When Expel sends you an alert, your security teams can feel assured that it's relevant and potentially critical to your cloud environment. Expel sifts through the noise to deliver your team the alerts that require their attention, all while providing context, recommended remediation steps, and/or auto-remediation actions for faster resolution times. Staying a step ahead of new AWS services can be tough, but Expel keeps pace so you can focus on keeping your business running without disruption.

Expel MDR provides 24/7 detection and response support for multiple cloud and Kubernetes environments, SaaS and identity applications, endpoints, networks, and SIEM technologies. Expel's technology-driven approach to MDR leverages AI-powered automation to deliver best-in-class results by prioritizing what matters to the business—with speed, accuracy, and transparency. This partnership takes everything you love about AWS and couples it with Expel MDR to detect, enrich, and resolve incidents even sooner.

By choosing a partner-driven approach, Expel and AWS provide you with:

Enhanced staffing resources

Leverage the expertise of Expel and AWS to bolster cybersecurity operations and offset staffing limitations for your in-house teams.

The ability to adapt to your unique needs

Employ a flexible MDR partner that integrates with your existing security technologies to provide a personalized and effective cybersecurity solution, not a rip-and-replace model.

Cloud security expertise

Utilize the existing cloud expertise of the Expel SOC and AWS teams to understand what threats are most critical for your environment.

Expand AWS capabilities

Establish a tight feedback loop with Expel on detections, workflows, and advanced features to further strengthen your team's AWS competencies.

Tailored delivery

This collaboration offers threat detection and response with unparalleled transparency, giving your security team the ability to be involved as much, or as little as makes sense.

Expel MDR at a glance

Swift setup and real-time insights

- Onboard in hours instead of weeks—unlike other MDR providers
- Leverage your existing security technology, including direct integrations with AWS GuardDuty and AWS CloudTrail
- Get direct insights and recommendations from Expel SOC analysts

Rapid response times

- Achieve a mean time to remediate of 20 minutes for high/critical alerts with auto-remediation
- Get faster response times across the board, no matter the metric

Scalability and shared responsibility

- Scale threat management as your needs and organization evolves
- Share the responsibility and reduce the cost of a full-time SOC
- Focus your team on its core competencies instead of alert triage

Optimized resources and budgeting

- Gain predictability in budgeting
- Benefit from specialized expertise for resource optimization
- Get quick return on investment

WHAT OUR CUSTOMERS SAY

"The best part about our conversation with Expel was that **they showed us exactly what they were monitoring today from a cloud security standpoint**, and what they could get up and running immediately."

JEREMY STINSON
PRINCIPAL ARCHITECT

Qlik

"We wanted a provider who was well-versed with cloud tools and architecture. **We were impressed with Expel's cloud knowledge. Expel's approach to security felt more like a partnership**—one where our two teams would work seamlessly together."

LORI TEMPLES
VP, IT SECURITY

GreenSky™

Ready for superior cloud security?

Don't let today's complex threat landscape undermine your organization's security. Harness the combined power of Expel and AWS to strengthen your security posture, minimize the impact of threats, and protect your business continuity–all while making the most of your cloud investment.

Contact your Expel or AWS sales representative to learn more, or email aws-sales@expel.com to get in touch.